

Plan 2: Agencies



30% to 70% of Gross Earnings on selected financing programs and or products

MCA, Equipment, Bank LOC and SBA

Commission Level Plan I

Production Levels	Your Percent	Example Loan Amount	Gross Fee	Gross Earnings	Your Earnings Cash	Earnings Stocks 3%	TOTAL Earnings
\$20,000 to \$99,999	30%	90,000	7%	6300	1890	2700	4590
\$100,000 to \$199,999	40%	150,000	7%	10500	4200	4500	8700
\$200,000 to \$499,999	50%	250,000	7%	17500	8750	7500	16250
\$500,000 to \$999,999	60%	500,000	7%	35000	21000	15000	36000
\$1,000,000 plus	70%	1,000,000	7%	70000	49000	30000	79000

Commercial Real Estate Finance Deals

Commission Level Plan II

Production Levels	Your Percent	Example Loan Amount	Gross Fee	Gross Earnings	Your Earnings Cash	Earnings Stocks 3%	TOTAL Earnings
\$50,000 to \$299,999	30%	200,000	3%	6000	1800	6000	7800
\$300,000 to \$499,999	40%	300,000	3%	9000	3600	9000	12600
\$500,000 to \$1,000,000	50%	600,000	3%	18000	9000	18000	27000
\$1,000,000 to \$4,999,999	60%	2,000,000	3%	60000	36000	60000	96000
\$5,000,000 plus	70%	5,000,000	3%	150000	105000	150000	255000

*7% is an average final earnings per transaction can range from 1% to 10% per deal. SBA deals and lines of credit have a different payout structure please refer to the compensation for full details.